



BEYOND
INNOVATION ARENA

📍 Hall 3 - Stand D02/E01

At *Beyond Expo 2025*, **interworks.cloud** goes *beyond exhibiting*. We're hosting a **dynamic series of live booth sessions**, uniting vendors, partners, and cloud professionals *in an interactive knowledge-sharing space*.

Next-Gen Sessions: Powering the Cloud Ecosystem from the Booth

Software Vendors | MSPs | Resellers

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At **Beyond Expo 2025**, **interworks.cloud** is not just showcasing technology - we're orchestrating knowledge-sharing in motion.

Under our mission to **Power the Next-Gen Cloud Ecosystem**, we're hosting a curated series of **daily booth sessions**, featuring **live demos, partner success stories, technical workshops, and strategic presentations** from our extended network of vendors and resellers.

From **cybersecurity and AI to business automation and cloud innovation**, our agenda brings together the most relevant voices in tech - offering **practical insights and future-forward thinking** that empower resellers, VARs, and MSPs to lead in today's digital landscape.

💡 Whether you're looking to sharpen your cloud offering, explore vendor solutions, or connect with fellow innovators - this is where the next generation of cloud distribution unfolds.

👉 Join us at 📍 **Hall 3 - Stand D02/E01**

Be part of a next-gen cloud landscape!

Agenda

Friday, 04 April 2025
11:00-12:00 "2025 Recap & Roadmap: Illuminating Market Trends, Vendor Evolution, and What Lies Ahead" - Nikos Anagnostopoulos, Cloud Product Manager, interworks.cloud
12:30-13:00 "Secure Today, Prepared Tomorrow. Embracing Prevention-First Security" - Stavros Samiotis, Partner Account Manager - Acronis Certified Trainer, interworks.cloud
13:00-14:00 "Beyond Security: Managed IT Services για Επιχειρήσεις Χωρίς Downtime" - Κ. Παπαχαραλάμπους & Π. Ματσούκας, EMPIST
14:00-15:00 Microsoft Session - Maria Ktena, Global Partner Solutions GR,CY, MT & Channel Sales Manager MW,SMB, Microsoft
15:00-15:30 "Microsoft Intune/ Defender from Sales Perspective" - Fragkos Maragkos, Solution Services-Team Leader, IBSCY
15:30-16:00 "Microsoft Intune/ Defender Technical Aspects" - Elias Georgiou, Implementation Services- Team Leader, IBSCY
16:00-16:30 "Complete Cyber Protection with Acronis for MSPs and IT Departments" - Slav Umlenov & Svetlin Iordanov, Acronis
17:00-17:30 "Accelerate Growth with AnyDesk" - Kelvin de Bruyn, Channel Account Manager, AnyDesk
17:30-18:00 "BDRSuite: The Smart Choice for Cost-Effective Backup & Profitable Partnerships" - Sakthi Prian, Channel Manager - Strategic Partnerships, BDRSuite by Vembu
18:00-19:00 "Case Study: EMPIST – White Label Customer Portal Success Story" - Michael Angelos Nikolaidis, Cloud Platform Partner Consultant, interworks.cloud

Saturday, 05 April 2025
11:00-12:00 "Μην πετάς στα ...σύννεφα: Ανθεκτικότητα στην εποχή του Zero Trust" - Stella Tsitsoula, Founder, Hellenic Cybersecurity Institute
12:00-12:30 "Address the Challenges of Compliance While Enhancing Cybersecurity Effectiveness" - Notis Iliopoulos, VP MRC, Obrela
12:30-13:00 "Το Μέλλον της Μικρομεσαίας Επιχείρησης – AI, Καινοτομία, Αυτοματοποίηση & Έξυπνες Λύσεις" - Η. Κιτσόπουλος & Σ. Σαχίνης, abcIT
13:00-14:00 "Microsoft 365 Copilot: AI at Work – Live Demo" - George Dimitrakos, Partner Technology Strategist, Global Partner Solutions - South-East Europe, Microsoft
14:00-15:00 "Beyond ERP: Transforming Businesses with Dynamics 365, Copilot and AI Agents" - M. Manchev & M. Angelides, Isystems
15:00-15:30 "Live Demo: AnyDesk Hands" - Kelvin de Bruyn, Channel Account Manager, AnyDesk
15:30-16:00 "Beyond Design: Ο Σχεδιασμός ως Δύναμη Επιτυχίας" - EMPIST Team
16:00-16:30 "BDRSuite: The Smart Choice for Cost-Effective Backup & Profitable Partnerships" - Sakthi Prian, Channel Manager - Strategic Partnerships, BDRSuite by Vembu
16:30-17:00 "Secure Today, Prepared Tomorrow. Embracing Prevention-First Security" - Stavros Samiotis, Partner Account Manager - Acronis Certified Trainer, interworks.cloud
17:00-17:30 "Complete Cyber Protection with Acronis for MSPs and IT Departments" - Slav Umlenov & Svetlin Iordanov, Acronis
18:00-18:30 "Case Study: Protogramma – White Label Customer Portal Success Story " - Michael Angelos Nikolaidis, Cloud Platform Partner Consultant, interworks.cloud

Sunday, 06 April 2025
11:00-12:00 "2025 Recap & Roadmap: Illuminating Market Trends, Vendor Evolution, and What Lies Ahead" - Nikos Anagnostopoulos, Cloud Product Manager, interworks.cloud

12:00-12:30 "Beyond ERP: Transforming Businesses with Dynamics 365, Copilot and AI Agents" - M. Manchev & M. Angelides, Isystems
12:30-13:00 "Complete Cyber Protection with Acronis for MSPs and IT Departments" - Slav Umlenov & Svetlin Iordanov, Acronis
13:30-14:00 "Secure Today, Prepared Tomorrow. Embracing Prevention-First Security" - Stavros Samiotis, Partner Account Manager - Acronis Certified Trainer, interworks.cloud
15:00-15:30 "White Label Customer Portals: Join the ranks of cloud pioneers!" - Michael Angelos Nikolaidis, Cloud Platform Partner Consultant, interworks.cloud